



perimetrix

# PRODUCT BRIEF

MANAGING INTERACTIONS WITH CLASSIFIED DATA BY  
PERIMETRIX SAFESPACE™

V2, MAR 2021

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| | ||| | | | |

| | | | | |

Unclassified





# REALITIES

## TODAY'S DIGITAL LIFE

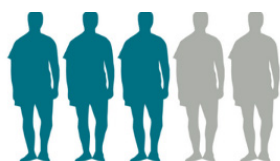
- Working with confidential data on personal devices (BYOD, Bring Your Own Device), using traditional corporate end-point protection policies, is no longer applicable.
- Today's work environments require, among other things, full-fledged access to corporate data without being bound to a workplace or having to connect via a company's VPN network.

## BUSINESS VIRTUALIZATION

- Data goes to a cloud, where the security boundaries are unclear.
- Remote work is becoming the norm.
- More and more organizations are switching to virtual interactions between employees and partners.
- The exchange of electronic documents is no longer accompanying, but increasingly replacing how people communicate.
- There is a growing volume of confidential data being processed electronically.

By 2017, 33% of office applications and messaging tools had been migrated to clouds. However, by 2022 this number is expected to nearly double to more than 65%.

Gartner Group



# STATISTICS

## IN THREE OUT OF FIVE CASES ↘

- incidents concerning confidential information are caused by employees or other trusted individuals (partners, outsourcers, etc.) who have authorized access the relevant data.

## IN HALF OF THE CASES ↘

- the incidents are unintentional — due to errors, ignorance or negligence.

No one is immune from unintentional violators, even if the latter are trusted individuals.

«Insider Threat Report 2019» by Cyber Security Insiders





**Theft  
Negligence  
Compromise  
Unscrupulousness  
Third-party trans  
Misappropriation  
Malicious intent  
Sabotage**

**EACH BREACH MAY HAVE DIFFERENT  
CAUSES, BUT THE CONSEQUENCES  
ARE SIMILAR**

# WHAT PERIMETRIX IS AND WHY YOU NEED IT

applications and capabilities

1

SPECIALIZED SOFTWARE  
FOR MANAGING AUTHORIZED  
USER INTERACTIONS WITH  
CONFIDENTIAL DATA

2

DESIGNED TO PREVENT THE MISUSE  
OF CONFIDENTIAL INFORMATION

3

ALLOWS FOR THE ORGANIZATION OF  
DOCUMENT HANDLING ROUTINES  
BASED ON THE CATEGORY OF DATA AS  
WELL AS ITS ASSOCIATED PROCESSES

4

FLEXIBLY INTEGRATES INTO  
A COMPANY'S EXISTING FILE  
MANAGEMENT STRUCTURE  
WITHOUT CHANGING ESTABLISHED  
BUSINESS PROCESSES



# OUR APPROACH

## to safeguarding confidential information



**CLASSIFYING**  
data and understanding the  
processes that it is  
associated with



**«ZERO TRUST»**  
prohibiting all activities  
with confidential information  
unless explicitly authorized  
through policies



**PRIORITY**  
Perimetrix protects business  
processes, not infrastructure



**CONTINUOUSLY  
PROTECTING**  
information throughout every  
stage of its life-cycle through  
the inheritance of  
classification attributes



## Why don't traditional protecting “everything from everyone” work

- Any probabilistic methods and models, sooner or later, cease being able to meet existing challenges and start reflecting the realities of life.
- It becomes necessary to constantly change business processes and to divert resources in order to maintain the operability of such security systems.
- The increased load on non-core business activities leads to the monopolization of IT resources.
- The solutions quickly become cumbersome and ineffectual.





# WANTED BY U.S. MARSHALS

NOTICE TO ARRESTING AGENCY: Before arrest, validate warrant through National Crime Information Center (NCIC).

WARRANT NUMBER: 9312-1112-0134-C

“

Companies spend millions of dollars on firewalls, encryption, and secure access devices and it's money wasted because none of these measures address the weakest link in the security chain: *the people who use, administer, operate and account for computer systems that contain protected information.*

KEVIN MITNICK



WANTED FOR: VIOLATION OF SUPERVISED RELEASE  
ORIGINAL CHARGES: POSSESSION UNAUTHORIZED ACCESS DEVICE; COMPUTER FRAUD  
Variant issued: CENTRAL DISTRICT OF CALIFORNIA  
Warrant Number: 9312-1112-0134-C

DATE WARRANT ISSUED: NOVEMBER 10, 1992

MISCELLANEOUS INFORMATION: SUBJECT SUFFERS FROM A WEIGHT PROBLEM AND MAY HAVE EXPERIENCED  
WEIGHT GAIN OR WEIGHT LOSS

VEHICLE/TAG INFORMATION: NONE KNOWN OFTEN USES PUBLIC TRANSPORTATION

If arrested or whereabouts known, notify the local United States Marshals Office. (Telephone: 213-894-2485 )

If no answer, call United States Marshals Service Communications Center in McLean Virginia.

Telephone: (800)336-0102; (24 hour telephone contact) NLETS access code is VAUSM0000.

PREVIOUS EDITIONS ARE OBSOLETE AND NOT TO BE USED

Form USM-11  
(Rev. 3/2/82)



# PROTECTING INFORMATION

at every stage of its life-cycle



Manual classification (assigning attributes) of files containing classified information



Automatic classification of files when exporting from a database or cloud



Automatic inheritance of classification attributes when creating different versions from an original



Automatic inheritance of classification attributes when compiling new documents based on existing ones



Data encryption when sending files via email or messengers



Data encryption for cloud storage or transfer onto physical media



Printing classification labels on hard copies when a classified file is sent to a printer

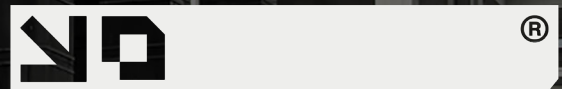


Decreasing the security level, removing from protected circulation (archiving, destruction)



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